

Pierburg GmbH · 41456 Neuss

To all Pierburg Group suppliers

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Introduction of Supplier Portal

Dear Ladies and Gentlemen,

our communication behavior has changed a lot over the last years especially due to the increasing possibilities of the internet and online tools. Smart phones are everywhere and almost everything can be done via a mobile internet device from any place. In the constant strive for process and efficiency improvements Pierburg is now introducing a Supplier Portal to make the best use of the benefits of smart communication.

The benefits of a Supplier Portal are mutual for the suppliers and for Pierburg. The most obvious of these advantages are:

- Standardization of processes
- Harmonization of communication
- Transparency of business processes
- Efficiency improvements

As we know from our Supplier Portal provider – SupplyOn – most of our suppliers are already utilizing the Supplier Portal and thus are already benefiting from these advantages.

We will start our Supplier Portal with the following modules:

- Business Directory (General information, master data and document management)
- Project Management (SuRe process)
- Sourcing (RfQ process)

The go live of our Supplier Portal is foreseen for August/September 2015. As the date comes closer we will be informing you in more detail. In a first wave all suppliers

will be on-boarded for the Pierburg Supplier Portal that are already using SupplyOn.

This will be rather effortless for these suppliers.

In a second wave the suppliers not yet using SupplyOn will be contacted by our service provider to start the on-boarding procedure. SupplyOn will guide the new users through the process and will be of assistance. 100% of the suppliers will be on-boarded by the end of 2015. We expect that as of January 1, 2016 all suppliers are enlisted in our supplier portal and use this portal exclusively for the exchange of documents with Pierburg.

We are looking forward to the introduction of our Supplier Portal and we are confident that this new tool will create benefits for the supply base and for Pierburg. With SupplyOn we have chosen the market leader for online supply chain solutions. SupplyOn has various support functions and is easily accessible under www.supplyon.com. Please have a look at the web page and familiarize yourself with the various functions.

Thank you very much for your continued support.

With best regards,



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